Roundsman

office : web : mobile

A new software package that has been developed for the dairy and food distribution industry. Roundsman Enterprise can reduce administrative tasks and deliver substantial efficiency improvements.

Roundsman Enterprise works in your office, with your drivers and online for your clients.

Cobham Systems   01403 731840   www.cobhamsystems.co.uk

Roundsman Overview

Roundsman Enterprise (**Rm*E***) is a new software package that has been developed specifically for the dairy and food distribution industry and is being used by companies who operate in both the wholesale and doorstep sectors.

Rm*E* currently has a back office application that looks after all your accounts, deliveries, rounds, pricing, invoicing and credit control amongst other things. There is also an online web portal for your customers to log on and manage their account and a mobile solution for your drivers to record deliveries, capture signatures, record payments and more. Roundsman Enterprise truly has solutions for your office, internet and mobile.

Rm*E* allows you to configure pricing in a simple way or as detailed as you want. There are numerous options including price groups, volume discounting, promotional pricing and rebates.

Rm*E* will produce all your round documentation, including daily and weekly delivery books. Customers on holiday or on stop can be highlighted and all delivery notes are clearly displayed.

Customers can belong to different invoice groups and invoices are produced accordingly, including having their own invoice layouts. Invoices can be printed or emailed and tailored to your liking.

Rm*E* will help your credit control with detailed aged debt reports and various utilities including automatic generation and emailing of debtor letters and statements. Account balances can even be bulk sent by text message.

Roundsman can handle the following areas of your business:

- Customer Management and Pricing
- Sales Order Processing
- Round Management
- Delivery Note Printing
- Delivery Book Printing
- Wholesale and Doorstep Operations
- Stock Control
- Purchase Order Processing
- Invoicing
- Credit Control & Aged Debts
- Credit Card Payments
- Direct Debit Processing
- Management Reporting
- Financial Reporting

Roundsman runs on Microsoft technology and has no limits on numbers of customers, rounds, products or transactions.

Reporting

Reports are vitally important as a tool to monitor the health of a business, its efficiency and productivity. **Rm*E*** has a suite of reports that can tell you how your business is performing. There are reporting tools for the following:

- Customer Turnover
- Account Status and Balance
- Deliveries by Customer or Customer Type
- Deliveries by Product or Product Group
- Deliveries by Round or Vehicle
- Profitability by Round or Customer Type
- Invoices by Account or Account Type
- Payments by Account or Round

In addition there are aged debt and collection reports, new and cancelled customer reports, customer variance reports and stock reports. There is also a section for your specific custom reports. All reports can be scheduled to run at a certain time and be sent to an email address.

Rm*E* also has dynamic links to Microsoft Excel™ which allows users to drill down and analyse the data as they see fit.

Roundsman Mobile

Roundsman Mobile is a solution that we have produced for your drivers. Using the latest rugged Casio IT-9000 with integrated printer, Roundsman Mobile offers a number of efficiency savings.

Drivers can carry out their statutory vehicle checks on the unit and any issues are emailed directly to your transport manager.

The Round's delivery list is displayed in order and certain customers can be highlighted. Each delivery's order is then displayed and items can be added or amended accordingly. In addition, any issues can be recorded, photographs taken and returns / breakages processed.

Because the unit has an integrated printer, the driver can print off the correct delivery note as well as various customer reports.

Once back in the depot a number of operations can be done. Detailed and summary reports can be produced such as deliveries, payments received and orders taken. Supervisors can even carry out stock checks on the unit.

There are many other features available. Roundsman Mobile really does save a lot of time and back office administration as well as cutting down on invoicing errors in the future.

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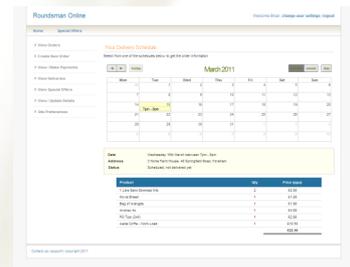
Roundsman Online

Roundsman Online is an optional module which allows your customers to manage their accounts with you 24 / 7.

Roundsman Online is a standalone website which synchronises in real time so that the customer sees the correct data. The website can be hosted by us or you can choose a provider.

Roundsman Online enables your clients to view their account balance, history and get copy invoices, credit notes and delivery notes. Customers can also produce their own statements and generate delivery reports.

Roundsman Online lets your customers pay by credit or debit card.

Roundsman Online also lets your customers see what they have due for delivery and lets them place additional or amend exiting orders. You can control cut off times and all additional items are priced according to the customer's price file.

About Us

Cobham Systems is a well established software house based in West Sussex with more than 100 clients located throughout the UK. In addition to the products in the **Rm*E*** suite, Cobham Systems have a 'best of breed' vehicle tracking solution, FleetEye, which keeps track of your fleet and delivers further efficiencies.

Cobham Systems currently have 6 full time developers as well as additional support and installation staff. Everything sold by Cobham Systems is developed in-house, ensuring that clients get what they require. Most installations require a degree of bespoke programming and we are very accustomed to meeting and exceeding customer expectations.

For more information about Roundsman Enterprise, please call our Head Office on 01403 731840 or email **barrie.fox@cobhamsystems.co.uk**. We would be delighted to come and present Roundsman to you and demonstrate how technology can reduce your administration and save you a lot of time and expense.

Cobham Systems, 17 Oakhurst Business Park, Wilberforce Way, Southwater, West Sussex. RH13 9RT
Tel: 01403 731840   Fax: 0844 844 1101
www.cobhamsystems.co.uk

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